



## OpSource Storage

Successfully launching a SaaS or any web based application requires careful attention to ensure that the application and its technical architecture are accurately mapped to prevailing business needs. OpSource has helped hundreds of companies through the process of defining both launch and scaled production architecture. This task is critical – if done improperly, it could lead to inadequate performance, inability to meet requirements, and potential customer risk through application outages or data loss. The fact is that data storage needs can vary greatly between applications and even within the application components that make up a given system.

Storage is a particular focus for OpSource when designing an application's architecture. In order to create an optimal solution, our business consultants will work with an OpSource On-Demand customer to understand the application performance, customer profile, and data security requirements that can influence the design recommendation. Accessing methodologies, file types and profiles, and data retention practices are three of the most common characteristics that can be optimized during the solution design process to fine tune the technical and business requirements.

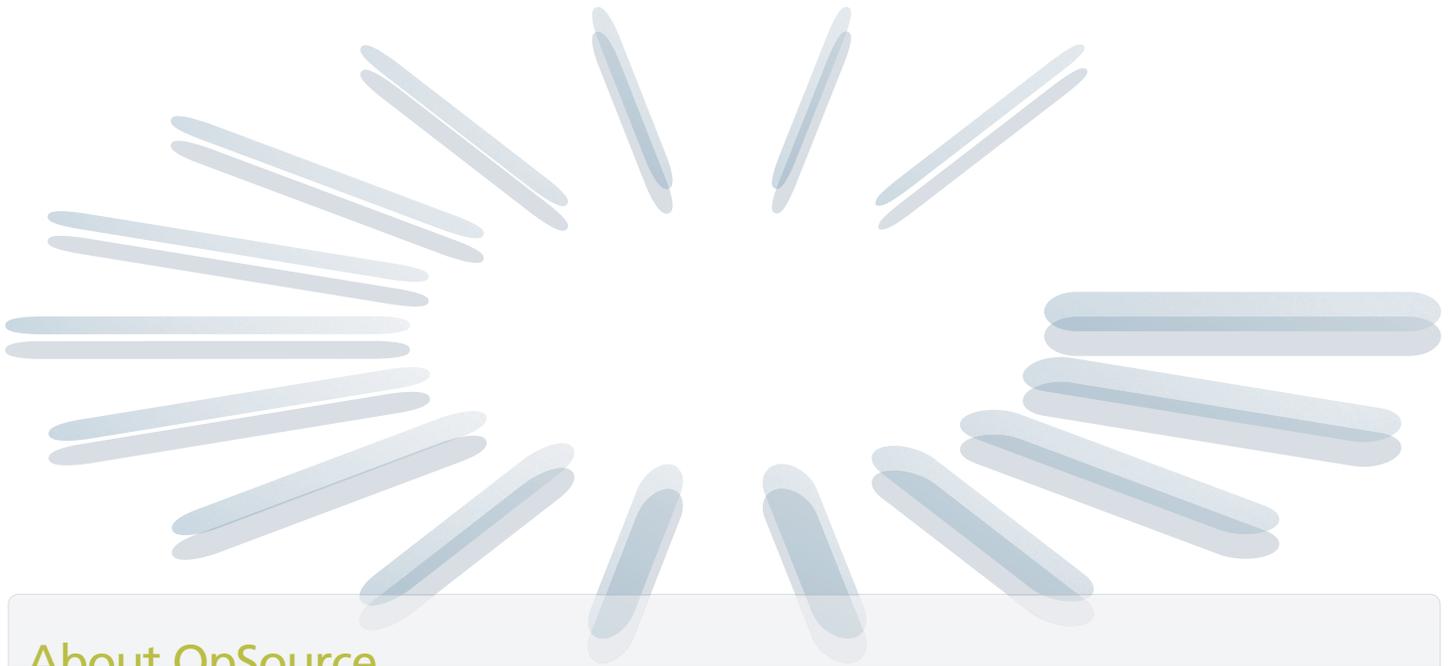
OpSource provides a portfolio of storage options to meet the needs of growing SaaS and web based applications. This portfolio has been defined to help optimize various requirements seen in production environments and provides a beneficial cost structure. OpSource business consultants will use one or more of these storage options in a combination of SAN or NAS interfaces to define the optimal configuration for your application.

### Storage Options

- High Performance Fiber Channel 15k (FC 15K): This is our highest performing storage offering using ultra fast Fiber Channel drives to access the SAN or NAS. This is an ideal option for enterprise customers requiring carrier class performance.
- High Performance Fiber Channel 10k (FC 10K): This high performance storage offering utilizes the speed of Fiber Channel drives to access the SAN or NAS quickly. This is an ideal option for any customer requiring a high level of performance at an affordable price.
- SATA : OpSource also offers a SATA solution for applications and data where performance is critical but cost prohibitive. SATA drives ensure fast data transfer to the SAN or NAS, at an affordable price. This solution provides a reliable process to store your applications and data.

Through the High Performance FC 15k, 10K and SATA storage suite, OpSource offers a solution to meet the needs of all SaaS and web applications and data. OpSource rapidly delivers and securely stores all of your data, providing a safe environment to keep your business running strong. By taking advantage of OpSource's state-of-the-art equipment and technologies, you can rest assured that your storage is monitored around the clock by our team of experts and backed by our 100% uptime guarantee.

# You Build It. We Deliver It.



## About OpSource

OpSource™ delivers Software-as-a-Service (SaaS) and Web applications for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand™, the leading Web operations solution, is defining how Web-based software is delivered. By choosing OpSource as their Web application delivery partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. Further, by using OpSource Connect™ companies can leverage Web services such as OpSource Billing™, OpSource Analytics™ and OpSource End-User Support™ and integrate their applications with other SaaS applications over the Internet as well as with enterprise applications behind the corporate firewall. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application. OpSource is the only company to offer Success-Based Pricing, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase.

Headquartered in Santa Clara, CA, OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit [www.opsources.net](http://www.opsources.net).



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The Business of Web Operations

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