



FOR IMMEDIATE RELEASE

PRESS CONTACT:

Kristin Wahl

OpSource, Inc.

(408) 567-2000

pr@opsource.net

OPSOURCE ANNOUNCES \$4.5 MILLION IN SERIES “A” FUNDING

Company Emerges from “Start-Up” Stage with 15 Customers, 9 Partners and Operations in Four Major U.S. Metropolitan Markets

SANTA CLARA, Calif., -- December 10, 2002 – OpSource, Inc., a next-generation IT infrastructure services company, announced \$4.5 million in funding from ComVentures, a leading technology venture capital firm, and individual angel investors. Established in June 2002, OpSource delivers outsourced and on-premises IT infrastructure services directly to Global 2000 companies as well as under private label to telecommunications, hardware, software and other infrastructure providers. Despite a challenging economic environment, OpSource reports positive sales momentum and rapid but measured growth.

“Outsourcing the operations of IT infrastructure has never been more important than in today’s economy when companies need to minimize cost and maximize efficiencies,” said Jim McLean, ComVentures partner. “OpSource offers customers an experienced technical team, standardized processes and best-of-industry technologies that ensure the day-to-day management and operations of their IT infrastructure are secure, reliable and available, 24x7.”

Experienced Team Focused 100% on IT Operations

“For any IT manager looking for a partner who treats their IT infrastructure (and investments) as seriously as they do, OpSource is the right choice,” said Chip Terry, PhD., and vice president of Educational and Interactive Media for Walden Media. “Our OpSource team is committed and focused to providing excellences in the operations of our IT infrastructure. They understand the importance of creating, managing and securing our business IT operations so we can focus on our core business -- and not worry about who is watching the servers at 2 a.m.”

OpSource Secures \$4.5 Million In Series “A” Funding

OpSource is 100% focused on delivering IT infrastructure services so its customers can confidently enter into long-term relationships without fear that service quality will suffer due to tradeoffs with other lines of business or, worse, be left stranded as company priorities and interests change.

OpSource’s premier offering is the SigmaSystem™, a complete solution for the assessment, development, management and performance assurance of IT operations infrastructure. Included in the SigmaSystem are a wide variety of products and services: auditing, security, monitoring, storage and backup, capacity planning, database and system administration, application management, and 24x7 customer care. The SigmaSystem is available in its entirety for those organizations requiring a turnkey solution or as components individually licensed to augment existing infrastructure. To insure budget predictability, OpSource offers fixed monthly pricing based on the number of devices managed.

Sigma Operations Platform (SPX) – The OpSource Technology Advantage

Underlying all of OpSource’s business processes, products and services is the Sigma Operations Platform (SPX). The SPX is a generalized infrastructure platform that is optimized to manage and interface with disparate technologies. It was developed on the premise that 60% of all IT operations tasks are repetitive and common amongst various systems and services regardless of technology. For example, the SPX allows OpSource to utilize the same system to monitor Internet site availability as it uses to monitor fiber channel performance. This capability results in significantly reduced costs and increased efficiency. A single data store and common user interface ensure that all company and customer information is secure, yet easily available from the SPX. Also, the SPX supports all major Web Services standards making it significantly easier to add new technology and systems as well as facilitating service and back-office infrastructure integration with private-label customers. The SPX has been designed with the single goal of optimizing the delivery and management of infrastructure services while minimizing cost thus benefiting OpSource and its customers.

Private Label Delivers Services Better, Faster and Less Expensively

"While the idea of providing private-label infrastructure services isn't new, the OpSource approach is innovative and will differentiate them. Their SPX technology will allow them to extend private-label services beyond transparent service delivery to the integration of existing customer infrastructure, services and back-office systems. This will give them a definite advantage

-more-

OpSource Secures \$4.5 Million In Series “A” Funding

in satisfying a real market need,” commented Andy Schroepfer, president and founder of Tier 1 Research.

With its focus exclusively on IT operations, an experienced team, proven processes and the SPX platform, OpSource is uniquely positioned to deliver private-label IT infrastructure managed services to telecommunications, hardware, software and other infrastructure providers. While many of these types of organizations already deliver some form of managed service in support of their product offerings, in most cases their cost structure and cultures makes it extremely difficult to do it well and profitably. Infrastructure companies can reduce and marginalize their service costs, benefit from guaranteed margins, provide their customers with higher quality services, and bring new services to market faster by utilizing OpSource private-label services. And because OpSource architected its SPX to facilitate integration, existing customer services as well as back-office infrastructure can be easily and quickly integrated. All SigmaSystem services are available under private label.

Achieves Significant Business Milestones in First Six Months of Operations

- Built customer base of 15 companies including **LiveCapital, Microsoft** and **WaldenMedia**
- **Acquired Accelica**, a privately held MSP in October 2002.
- Developed technology relationships with best-of-industry IT technology and service companies including **Aptegrity, ePeople, Equinix** and **RedHat Networks**.
- **Established operations in four major U.S. metropolitan locations:** Silicon Valley, Los Angeles, New York City and Herndon, VA.

“I am proud of the progress we have made, but I am not surprised,” said Treb Ryan, CEO and founder of OpSource. “We have assembled a talented team with extensive experience providing services to enterprise users. Our team has tuned our product offering to meet the pricing, performance and predictability requirements of today’s cost-sensitive customers.”

About OpSource

OpSource is a next-generation IT infrastructure services provider to Global 2000 companies. The company combines innovative technologies, proven processes and experienced people to create services that are flexible enough to suit a company’s specific business needs and yet deliver real, predictable and measurable value to a company’s business operations. The company is headquartered in Santa Clara, CA with additional operations in Los Angeles, New York City and Herndon, VA. For more information about OpSource visit the company web site at <http://www.opsources.net>.

###