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OpSource Partners With Jamcracker to Speed Adoption of SaaS Model

SaaS Seminar Series Addresses Issues Facing Startups

Santa Clara, Calif., May 23, 2005 – OpSource and Jamcracker are helping to drive awareness of SaaS best practices and educating the market by presenting the first in a series of breakfast seminars, hosted by Silicon Valley Bank. The seminar, entitled *Maximizing Your Software as a Service Opportunity*, will address how emerging, privately-funded software companies can take advantage of the explosive growth associated with the SaaS market. The first seminar will include Bankers Code Inc., a joint customer of OpSource and Jamcracker. The seminar will be held on Wednesday, June 1, 2005, from 7:30 – 9:30am at Silicon Valley Bank's South Bay Office, located at 3979 Freedom Circle, Suite 600, Santa Clara, CA.

Nick Blozan, Senior Vice President of Sales and Marketing, OpSource, will moderate the panel, which includes Treb Ryan, CEO, OpSource; Todd Johnson, President, Jamcracker; David Thomas, Vice President/General Manager, Software Division of SIIA; and John Whiteside, President and CEO of Bankers Code. Panelists will discuss how to:

- Leverage the benefits of the SaaS model
- Accelerate time to market
- Handle the issues associated with delivery, administration and tracking
- Deliver the most secure and efficient infrastructure within a budget
- Best position your company in the eyes of the financial community

OpSource and Jamcracker have joined forces to accelerate Bankers Code's entry into the SaaS market. As a result, Bankers Code can offer a reliable, cost-effective and scalable on

demand software solution in a world class infrastructure, without the risk and costly investment typically associated with such projects.

“Jamcracker provides comprehensive SaaS-specific administrative software that can be quickly integrated into an existing application, and that significantly accelerates time to market for the software vendor,” noted Treb Ryan, CEO of OpSource. “OpSource’s ability to deliver a robust operational infrastructure for SaaS applications, combined with Jamcracker’s SaaS-specific administrative software, provide an unbeatable combination for enabling software companies to deliver the optimal SaaS offering.”

“We are proud to partner with OpSource because its Optimal On-Demand solution has been designed from the ground up to enable SaaS success,” explained Todd Johnson, president, Jamcracker. “Jamcracker’s Pivot Path application is the industry’s leading software solution for enabling the management and delivery of SaaS. Combining Jamcracker with OpSource’s world-class infrastructure and operational capabilities forms a complete solution for the customer.”

Bankers Code has developed an on-demand mortgage pricing engine that aggregates mortgage loan applications from wholesale mortgage brokers. "OpSource has accelerated our time to market by addressing the challenges we faced with the on-demand business model, and taking care of all the operational, infrastructure and application management issues of our business," stated John Whiteside, president, Bankers Code. "Jamcracker provided the On Demand Delivery software to help us efficiently streamline administrative processes, delegate administrative capabilities, integrate into directory services infrastructures and consolidate usage billing and reporting functionality that would have otherwise taken us years to build into our application. The best part about working with OpSource and Jamcracker is it has allowed Bankers Code to focus on the features and functions of our software and not have to worry about the details of delivering a world-class SaaS solution."

About Bankers Code

Bankers Code will offer the mortgage industry a transaction protocol via web service, which sets the stage for web-based transactional relationships to flourish within the Financial Services industry. Mortgage lenders, brokers, service providers and associated developers will find compelling benefits by incorporating this emerging transaction protocol into existing business processes. Together with specific network infrastructure engineering partnerships, Bankers Code will begin by focusing the protocol within mortgage applications and continue to apply the transactional protocol to other vertical markets.

About Jamcracker

Jamcracker provides software solutions and expertise that Software Companies and Service Providers need to efficiently deliver and manage their On Demand, or Software-as-a-Service Solutions. Jamcracker's Pivot Path On Demand Delivery and Management software is a fully integrated solution that provides the process efficiencies to profitably scale an On Demand delivery model and to effortlessly add new applications and distribution channels.

Jamcracker also features the On Demand Enablement Kit that helps software companies quickly net out all the difficult business, operational and technical variables so they can rapidly devise and implement a Software-as-a-Service strategy.

Headquartered in Santa Clara, CA, Jamcracker has additional offices in Boston, Atlanta, as well as an international office in Bangalore. For more information on Jamcracker, visit the company's website at www.jamcracker.com

About OpSource

OpSource, a leader in enabling Software as a Service (SaaS), provides cost-effective, turnkey solutions for software companies that need to quickly add or grow SaaS products and revenue. Optimal On-Demandsm, a comprehensive and scalable offering built on the company's patent-pending OptiTech Services Enginesm, meets the growing need for software companies to deliver SaaS quickly, without the inherent risk and investment in a costly services infrastructure. Optimal On-Demand includes application management, end-user support, 24x7 systems management, hosting and networking, security, disaster recovery, change management, and more, as well as optional consulting services to help software companies work through the business model, code, and operational issues associated with SaaS. Optimal On-Demand is provided under the software company's brand and priced per unit, on-demand, delivering immediate and ongoing ROI.

Headquartered in Santa Clara, CA, OpSource has additional operations in the Los Angeles, New York City, Denver, Chicago, and Washington, D.C. metro areas, as well as international offices in London and Bangalore. For more information about OpSource, visit the company's web site at opsource.net.

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