



OpSource[™]
The SaaS Experts

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OpSource Ranked 5th in Deloitte's Technology Fast 500 Rising Star Category

3,946 Percent Revenue Growth Attributed to Top-Notch Service, Comprehensive SaaS Delivery Capabilities and Success-Based Pricing

Santa Clara, Calif., October 19, 2005 – OpSource, the SaaS expertssm, has been ranked #5 in the Rising Star category of the 2005 Deloitte Technology Fast 500, a ranking of the 500 fastest growing technology companies in North America. A special category, the Rising Star list ranks 25 winners that have been in business three or four years. They are ranked based on percentage revenue growth over the past three years, 2002 to 2004. The Rising Star list is compiled from public company databases, Deloitte's 15 regional Fast 50 programs and direct nominations from across North America.

"Our 3,946 percent revenue growth over the past three years can be attributed to our passion for service, success-based pricing, world-class SaaS delivery infrastructure and exclusive focus on the fast-growing SaaS market," explained Treb Ryan, CEO, OpSource. "We offer several compelling market differentiators, as the only SaaS enabler with a complete service delivery solution, priced on demand, which includes full managed services, a 24x7 call center under the ISV's brand, application management and more. This is all built on OpSource's patent pending technology platform, which supports rapid integration and deployment of SaaS offerings."

"It is exceptional for a young company to gain early traction in today's highly competitive technology marketplace and especially to report such strong revenue growth," said Tony Kern, deputy national managing principal of Deloitte's Technology, Media & Telecommunications industry practice. "Attracting enough customers to attain such fast growth over the past three years makes a strong statement about the quality of OpSource's products, services and its leadership."

Rising Star Qualifications

To qualify as a Fast 500 Rising Star, entrants must have had 2002 operating revenues of at least \$50,000 USD or \$75,000 CD, for the United States and Canada, respectively, and 2004 operating revenues of at least \$1 million USD or CD. Entrants must be headquartered in North America, and be a "technology company," defined as a company that owns proprietary technology that contributes to a significant portion of the company's operating revenues; or devotes a significant proportion of revenues to the research and development of technology. Using other companies' technology in a unique way does not qualify.

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About OpSource

OpSource, the SaaS Expertssm, is solely focused on providing the operational infrastructure and ongoing services that enable software companies to deliver and maintain the highest quality Software as a Service (SaaS) solutions. By choosing OpSource as a SaaS partner, the software company is free from infrastructure management and can focus on improving its applications and finding new customers. OpSource's Optimal On-Demand infrastructure platform provides immediate and ongoing ROI to software companies and our Optimal Integration service helps ease the transition to SaaS. We enable software companies to deploy SaaS quickly, effortlessly and without risk. Software companies at any stage in the application lifecycle, delivering any type of application, can benefit from OpSource's comprehensive services and expertise. Our success-based pricing model allows companies to begin with a minimum commitment, and expenses scale only as revenue increases. For more information about OpSource, visit opsource.net.

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