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Access Commerce and Market2Lead Join Growing Family of OpSource SaaS Customers

Software companies with critical on-demand application requirements turn to OpSource for cost-effective, guaranteed availability and infrastructure support

Santa Clara, Calif., December 12, 2005 – OpSource, the SaaS experts, announced today that Access Commerce (Euronext:7424), a recognized leader in product configuration and advanced selling solutions, and Market2Lead, a provider of lead generation effectiveness solutions, have joined the company's growing list of customers choosing OpSource Optimal On-Demand for SaaS delivery. The pace at which software companies are adopting SaaS continues to accelerate, with an ever-greater number of companies turning to OpSource as the only SaaS enabler that can deliver a complete solution, priced on demand.

"Our customers called upon Access Commerce to develop Cameleon On Demand, a subscription-based version of our perpetual licensed software," explained Kurt Haller, executive vice president. "We evaluated numerous companies to assist in the delivery of this subscription-based software, and OpSource stood out above the rest. OpSource has SaaS specific programs in place to help an ISV transition to SaaS. As a result of working with OpSource, we saved time, effort and avoided the pitfalls and mistakes on the road to SaaS. In addition, the OpSource team was very attentive to our needs and requests, and demonstrated time and again that the primary goal was to create success for Access Commerce. OpSource's unique Success-Based Pricing provides clear incentive for OpSource to help its customers succeed in the marketplace. In addition, this on-demand pricing allows us to better predict costs, manage margins and avoid the significant up front infrastructure investment that is part and parcel of traditional managed services."

"We feel there is a very close alignment between Market2Lead and OpSource," said Clark Dong, chief executive officer of Market2Lead. "Our business model was designed for SaaS from the outset, and while we have a lot of infrastructure expertise in-house, with our rate of growth it makes good business sense to go with OpSource for SaaS delivery. They have the infrastructure in place that can scale very economically as our needs increase, with availability guarantees that would be nearly impossible for us to achieve on our own. In the SaaS world, infrastructure provides the context for product delivery, but it's not central to our business. So,

by working with OpSource, we can stay focused on adding value to our software products, rather than spending time and money on an in-house infrastructure. OpSource frees us from the restraints of capital expenditures, and allows us to grow as fast as we're able with no infrastructure worries."

"We are very pleased to add these two unique and innovative on-demand companies to our SaaS family," said Treb Ryan, chief executive officer of OpSource. "Innovation is what sells applications, and Access Commerce has enabled a level of collaboration that goes well beyond that which is available through perpetual software licenses. In addition, Market2Lead is demonstrating that on-demand solutions can reach into the core of an enterprise, generating greater value from marketing investments and helping to drive increased revenues—a critical asset to any business. The rich array of capabilities that these customers bring to the market makes a compelling statement on the deep traction that SaaS has gained in the industry."

OpSource's Optimal On-Demand is a turnkey, scalable service delivery solution that includes 24x7 call center operations under the ISV's brand, fully managed services, application management and a 100% availability guarantee. OpSource's Success-Based Pricing model is particularly important for small to medium-size companies that would be unable to make the capital investments necessary to deliver a new on-demand application. The entire infrastructure is built on OpSource's OptiTech Services Engine, a patent pending technology platform that supports rapid integration and deployment of on-demand offerings.

About Access Commerce
Access Commerce is a leading provider of Advanced Selling Solutions. Access Commerce provides Product Configuration and Advanced Selling Solutions that simplify the sale of complex products and services and streamline key steps in the lead to order process to eliminate errors, reduce costs and improve throughput. Cameleon optimizes core selling activities by intelligently automating key business functions across sales channels: e-commerce, guided selling, product configuration, pricing optimization, quote and proposal generation, order management and manufacturing data generation. Access Commerce customers include innovative mid-sized companies, as well as members of the Fortune 1000, such as AREVA, Axalto, Bouygues, Eaton Corporation, Invacare, Lapeyre, Manitou, Mitsubishi Caterpillar Forklift Europe, Perkins, Schneider Electric, SDMO, Saint-Gobain, ThyssenKrupp, Valmont, and X-Rite.

Access Commerce is headquartered in Toulouse, France and Chicago, Illinois, and has offices located in North America, France and Germany. For more information, please visit the Access Commerce web site at www.access-commerce.com.

About Market2Lead
Market2Lead Inc. is the leading provider of lead generation effectiveness solutions. With a unique focus on the inbound leg of marketing campaigns, the company's patent pending prospect interaction technologies enable marketers to resurrect and extract revenue from dead and previously non-productive leads. Market2Lead can help marketers convert their non-productive leads back into revenue in as short as 90 days. For more information about Market2Lead, visit www.market2lead.com.

About OpSource
OpSource^{TM}, The SaaS Experts, is solely focused on providing the operational infrastructure and ongoing services that enable software companies to deliver and maintain the highest quality Software as a Service (SaaS) solutions. By choosing OpSource as a SaaS partner, the software company is free from infrastructure management and can focus on improving its applications and finding new customers. OpSource's Optimal On-Demand^{SM} infrastructure platform provides immediate and ongoing ROI to software companies and our Optimal Integration service helps ease the transition to SaaS. We enable software companies to deploy SaaS quickly, effortlessly, and without risk. Software companies at any stage in the application lifecycle, delivering any type of application, can benefit from OpSource's comprehensive services and

expertise. Our Success-Based Pricing^{SM} model allows companies to begin with a minimum commitment, and expenses scale only as revenue increases. For more information about OpSource, visit opsource.net.

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