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OpSource Taps 3PAR for On-Demand, Utility Storage

3PAR Thin Provisioning Enables OpSource On-Demand Business Model

SANTA CLARA and FREMONT, Calif. – May 2, 2006 – OpSource™, the SaaS experts, and 3PAR®, the leading provider of Utility Storage, announced today that OpSource has increased its storage capability for its customers' Software as a Service (SaaS) applications by leveraging the 3PAR InServ® S800 Storage Server.

According to OpSource CEO Treb Ryan, "3PAR Utility Storage fits perfectly with our business model. We price our Optimal On-Demandsm SaaS enablement and delivery solution so that software companies pay only for the resources they need, as they need them. 3PAR allows us to acquire storage capacity in much the same way, as opposed to buying all the storage we expect our customers to use in the coming year and then having most of that resource sit around, paid for but unused, for most of the year."

3PAR President and CEO David Scott added, "Just as OpSource helps its software company customers deploy Software as a Service applications with fewer servers and lower up-front costs, 3PAR is helping OpSource do more with fewer arrays and lower overall storage costs. The key is 3PAR Thin Provisioning, which uses dedicate-on-write technology to allow OpSource to safely allocate as much useable capacity as they wish, but to install and pay for physical capacity only as applications actually write data to the storage array."

OpSource's Optimal On-Demand is a collection of services, processes and technology that enables software companies to quickly and cost-effectively deliver high-quality SaaS solutions to end users.

Optimal On-Demand allows software companies to avoid the challenges of becoming proficient in an entirely new set of operational disciplines, such as 24x7 systems management, hosting and networking, security, call center operations and more. Instead, OpSource customers can continue to focus on their core businesses – developing applications, maintaining high customer satisfaction and increasing sales.

3PAR Utility Storage allows customers to overcome the cost, complexities and functional limitations of traditional storage offerings. 3PAR enables customers to start with smaller amounts of physical storage and grow in small, affordable increments; customers purchase capacity only for written data and benefit from tiered storage that is automatically optimized. Like a true utility, 3PAR allows customers to use as much as they need, but to pay for only what they use, when they use it.

About 3PAR

3PAR is the leading provider of Utility Storage, a simple, efficient and massively scalable tiered-storage array for utility computing that lets customers serve more with less. 3PAR Utility Storage can cut an organization's Total Cost of Data by 50%. Capacity and related costs can be cut by 75% while storage administration and associated expenses can be reduced by 90%. 3PAR Utility Storage is ideal for open systems storage consolidation, integrated data lifecycle management and performance-intensive applications.

3PAR is based in Fremont, California, and has offices in London, UK and Tokyo, Japan. The company's corporate headquarters are located at 4209 Technology Drive, Fremont, CA 94538. Phone: 510-413-5999, fax: 510-354-3070, email: salesinfo@3pardata.com, Web site: <http://www.3par.com>.

About OpSource

OpSource™, the SaaS experts, is solely focused on providing the operational infrastructure and ongoing services that enable software companies to deliver and maintain the highest quality Software as a Service (SaaS) solutions. By choosing OpSource as a SaaS partner, the software company is free from infrastructure management and can focus on improving its applications and finding new customers. OpSource's Optimal On-Demandsm infrastructure enables software companies to deploy SaaS quickly, effortlessly, and without risk. By choosing OpSource as a SaaS partner, the software company is free from infrastructure management and can focus on improving its applications and finding new customers. Software companies at any stage in the application lifecycle, delivering any type of application, can benefit from our comprehensive services and expertise. OpSource is the only company to offer Success-Based Pricingsm, our per unit pricing model which allows companies to begin with a minimum commitment, and expenses scale only as revenue increases. OpSource has offices in the UK and India, as well as customers in Mexico, Canada, UK and US. For more information about OpSource, visit opsource.net.

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