



OpSource[™]
The SaaS Delivery Experts

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Advisory: OpSource CEO to Present at Software 2007

*Ryan to Lead Panel Discussion on Effectiveness of
Hybrid (On-Demand & On-Premise) Business Model*

SANTA CLARA, Calif. – April 20, 2007

WHO: Treb Ryan, Chief Executive Officer, OpSource Inc.

WHAT: Treb Ryan believes that to be successful in the SaaS market, companies need to think and act like web companies instead of traditional software companies. But does a hybrid model of marketing both on-demand and on-premise solutions work? Ryan will lead a panel discussion, involving a variety of companies, about what does and doesn't work in a hybrid situation.

WHERE: Santa Clara Convention Center, 5001 Great American Parkway, Santa Clara, Calif.

WHEN: Ryan's panel discussion runs from 4 to 5 p.m. May 8. The entire conference begins with a reception at 6 p.m. May 7 and ends with a 5 p.m. networking event May 9. Journalists and analysts are welcome and encouraged to attend. Complimentary credentials are available for qualified analysts and representatives of industry media. For credentials and/or to arrange an interview with Ryan, contact Maureen Miller (above). Detailed information about Software 2007 is available at <http://www.sandhill.com/conferences/sw2007/>

About OpSource

OpSource™, the SaaS delivery experts, is focused on providing the operational infrastructure and ongoing services that enable software companies, On-Demand businesses, and Web applications providers to deliver and maintain the highest quality Web-based solutions. By choosing OpSource as a SaaS partner, OpSource customers are freed from infrastructure management and can focus on improving applications and acquiring new customers. The OpSource On-DemandSM infrastructure enables businesses to deploy SaaS and Web-based applications quickly, cost effectively, securely, and with high-quality standards. Companies at any stage in the application lifecycle, delivering any type of application, can benefit from our comprehensive services and expertise. OpSource is the only company to offer Success-Based PricingSM, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and their expenses scale only when their revenue increases. For more information about OpSource, visit www.opsource.net.

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