



OpSource[™]
The SaaS Delivery Experts

For Immediate Release

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OpSource Provides Cost-Effective Delivery of Business Objects OnDemand Offerings

BI Leader Trusts OpSource to Help Expand its SaaS Solutions

SANTA CLARA, Calif. – October 24, 2007 – [OpSource](#)[™], the SaaS delivery experts, today announced that Business Objects (Nasdaq: BOBJ; Euronext Paris ISIN code: FR0004026250 - BOB), the world's leading provider of business intelligence (BI) solutions, has expanded its [software-as-a-service](#) (SaaS) offerings, choosing [OpSource On-Demand](#) to deliver its recently released Business Objects Information OnDemand solution. OpSource also delivers Business Objects' crystalreports.com and Nsite OnDemand applications. Information OnDemand is an online store that provides quick access to pre-built, customizable reports that let users compare their businesses with external market and financial data. The reports and dashboards use data from well-known industry sources such as Thomson Financial.

Steve Lucas, vice president of OnDemand software and services, Business Objects, said, "OpSource's SaaS expertise has helped optimize the end-user experience. The success that OpSource helped us enjoy with our first OnDemand product, crystalreports.com, prompted us to aggressively expand our software-as-a-service strategy and offerings. OpSource enabled us to move quickly and with agility. By engaging OpSource, we reduced our SaaS delivery costs and significantly improved our time-to-market, which is critical in the on-demand world of monthly revenues."

"OpSource took us from startup mode to full, enterprise-ready applications with a world-class delivery [infrastructure](#) behind our applications," Lucas continued. "In addition, OpSource is [SAS 70 Type II](#) audited, which is important to our customers."

[Treb Ryan](#), CEO, OpSource, said “Business Objects has exhibited phenomenal growth in its on-demand business. In just 18 months the company has gone from launch to more than 67,000 users of its OnDemand solutions. That fast growth demonstrates OpSource’s ability to quickly expand our services to meet the needs of our customers. Business Objects has shown the kind of success in the SaaS world that’s available to companies that leave behind the old paradigms of on-premise software and behave instead like Web companies. We are thrilled to have been a part of Business Objects’ success and to deliver their valuable new product.”

About [OpSource On-Demand](#)

A comprehensive, award-winning Web application delivery platform, OpSource On-Demand enables companies to quickly and securely offer applications on demand. OpSource On-Demand is the only complete platform for Web application delivery, offering:

- Secure and scalable software, hardware and network infrastructure
- Application management and tuning
- 24x7 customer-branded end-user support
- 100 percent uptime guarantee for infrastructure and application
- Compliant environment with SAS 70 Type II, PCI DSS and AppExchange certifications
- Tools that accelerate revenue generation, such as customer registration, [billing](#) and [analytics](#)
- Success-Based PricingSM, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase

About Business Objects

Business Objects has been a pioneer in business intelligence (BI) since the dawn of the category. Today, as the world’s leading BI software company, Business Objects transforms the way the world works through intelligent information. The company helps illuminate understanding and decision-making at more than 44,000 organizations around the globe. Through a combination of innovative technology, global consulting and education services, and the industry’s strongest and most diverse partner network, Business Objects enables companies of all sizes to make transformative business decisions based on intelligent, accurate, and timely information.

Business Objects has dual headquarters in San Jose, Calif., and Paris, France. The company’s stock is traded on both the Nasdaq (BOBJ) and Euronext Paris (ISIN: FR0004026250 - BOB) stock exchanges. More information about Business Objects can be found at www.businessobjects.com.

About OpSource

OpSource™ delivers Web applications and software-as-a-service for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand, the leading platform for Web application delivery, is defining how Web-based software is delivered. By choosing OpSource as their Web application delivery partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application. OpSource is the only company to offer Success-Based PricingSM, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase.

Headquartered in Santa Clara, CA, OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit <http://www.opsource.net>.

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