



OpSource[™]
The SaaS Delivery Experts

For Immediate Release

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OpSource Ranked Number Three in Deloitte's Technology Fast 50 Program for Silicon Valley Internet, Media & Entertainment and Communication Companies

Attributes its 5,733 Percent Revenue Growth to Complete SaaS Delivery Solution and Success-Based Pricing Model

SANTA CLARA, Calif. – October 31, 2007 – [OpSource](#)[™], the SaaS delivery experts, today announced that it has been named to Deloitte's prestigious Technology Fast 50 Program for Silicon Valley, a ranking of the fastest growing technology, media, telecommunications, and life sciences companies in the region by Deloitte & Touche USA LLP, one of the nation's leading professional services organizations. Rankings are based on the percentage revenue growth over five years from 2002 to 2006.

OpSource CEO [Treb Ryan](#) said, "The main reason for our 5,733 percent revenue growth from 2002 to 2006 is that OpSource provides the only complete Web [application delivery solution](#) that is priced on-demand. This is particularly important because it minimizes the investment new and transitioning software and Web companies must make to enter the on-demand world. In addition, unlike traditional managed hosting companies that simply manage servers, OpSource provides the entire spectrum of services required to bring a Web application to market. Our customers develop the application and we deliver it. We assist customers with the unique issues that SaaS companies face, such as [billing](#) and [analytics](#), [application management](#), 24x7 end-user support, security and regulatory compliance. For example, [OpSource On-Demand](#) is [SAS 70 Type II](#) audited and complies with PCI and HIPAA requirements."

Mark Jensen, partner and national director, Venture Capital Services, Deloitte & Touche USA LLP, said, "Sustaining high revenue growth over five years is an exceptional accomplishment. We commend OpSource for making the commitment to technology and delivering on the promise of market longevity. We are proud to honor OpSource as part of Deloitte's Technology Fast 50."

OpSource's increase in revenues resulted in a number three ranking in the Internet, Media & Entertainment and Communication category of the Technology Fast 50 for Silicon Valley. The average increase in revenues among companies who made the Technology Fast 50 was 1,455 percent.

To qualify for the Technology Fast 50, companies must have had operating revenues of at least \$50,000 in 2002 and \$5,000,000 in 2006, be headquartered in Silicon Valley and be a company that owns proprietary technology or proprietary intellectual property that contributes to a significant portion of the company's operating revenues; or devotes a significant proportion of revenues to the research and development of technology. Using other companies' technology or intellectual property in a unique way does not qualify.

Companies from the 16 regional Technology Fast 50 programs in the United States and Canada are automatically entered in Deloitte's Technology Fast 500 program, which ranks North America's 500 fastest growing technology, media, telecommunications and life sciences companies. For more information on Deloitte's Technology Fast 50 or Technology Fast 500 programs, visit www.fast500.com.

This year's Silicon Valley Technology Fast 50 program is co-presented by Deloitte & Touche USA LLP and Silicon Valley Bank, Cooley Godward Kronish LLP, Korn/Ferry International, and Woodruff-Sawyer & Co.

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About OpSource

OpSource™ delivers Web applications and software-as-a-service for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand, the leading platform for Web application delivery, is defining how Web-based software is delivered. By choosing OpSource as their Web application delivery partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application. OpSource is the only company to offer Success-Based PricingSM, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase.

Headquartered in Santa Clara, Calif., OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit www.opsources.net.

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