



OpSource[™]
The SaaS Delivery Experts

For Immediate Release

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OpSource Adopts Oracle SaaS Platform to Deliver OpSource On-Demand *High Performance and High Reliability of Oracle Database now Available to OpSource On-Demand Customers as Standard Option*

SANTA CLARA, Calif. – November 13, 2007 – [OpSource](#)[™], the [SaaS delivery experts](#), today announced that it has adopted the Oracle Software as a Service (SaaS) Platform to add support for Oracle Database as a standard component of OpSource's award-winning Web [application delivery](#) platform, OpSource On-Demand[™]. OpSource is a Certified Advantage Partner in the Oracle PartnerNetwork and is adopting the Oracle SaaS Platform to make Oracle Database available to companies that wish to use it for their Web applications.

John Gawkowski, vice president, Oracle Platform Technology Solutions, said, "OpSource's proven success in SaaS arena is expected to significantly benefit companies that wish to base new on-demand applications on Oracle Database."

[Treb Ryan](#), CEO, OpSource, said, "Oracle has long had an outstanding reputation of high performance and high reliability, delivering enterprise-class software and services that will help further advance the acceptance of the on-demand model, especially by business users. We look forward to working with Oracle to continue growing SaaS."

About OpSource On-Demand

OpSource has made Oracle Database a standard option for users of OpSource On-Demand[™], a comprehensive, award-winning Web application delivery platform. OpSource On-Demand enables Web 2.0 and software companies to quickly and securely deliver their applications and services to consumers and businesses alike. The only complete platform for Web application delivery, OpSource On-Demand includes:

- Best-in-class, scalable software, hardware and network [infrastructure](#)
- [Application management](#) and tuning
- 24x7 customer-branded end-user support

- 100 percent uptime guarantee for infrastructure and applications
- Best practices: [SAS 70 Type II](#) audited, PCI DSS compliant and salesforce.com AppExchange and WebEx certifications
- Enterprise services bus enabling easy integration of customer or third-party [Web services](#) that accelerate revenue generation
- Fully integrated PCI DSS-compliant [billing](#) solution including customer on-boarding, pricing, payment and collections
- Application analytics that offer insight into the performance and usage of the on-demand application
- The industry's only [Success-Based PricingSM](#), a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase

About Oracle PartnerNetwork

Oracle PartnerNetwork is a global business network of more than 19,500 companies who deliver innovative software solutions based on Oracle software. Through access to Oracle's premier products, education, technical services, marketing and sales support, the Oracle PartnerNetwork program provides partners with the resources they need to be successful in today's global economy. Oracle partners are able to offer their customers leading-edge solutions backed by Oracle's position as the world's largest enterprise software company. Partners who are able to demonstrate superior product knowledge, technical expertise and a commitment to doing business with Oracle qualify for the Oracle Certified Partner levels. More information is available at <http://oraclepartnernetwork.oracle.com>

About OpSource

OpSource™ delivers Web applications and software-as-a-service for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand™, the leading platform for Web application delivery, is defining how Web-based software is delivered. By choosing OpSource as their Web application delivery partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application. OpSource is the only company to offer Success-Based PricingSM, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase.

Headquartered in Santa Clara, CA, OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit www.opsourcenet.com.

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