



**OpSource**<sup>™</sup>  
The SaaS Delivery Experts

## ***For Immediate Release***

For additional information, please contact:

Richard Dym  
OpSource, Inc.  
408.567.2031  
[pr@opsource.net](mailto:pr@opsource.net)

Lisa Kennedy  
Citigate Cunningham  
415.618.8726  
[lkenedy@citigatecunningham.com](mailto:lkenedy@citigatecunningham.com)

## **Mumboe Uses OpSource Billing to Streamline Software Purchase Process**

*New stand-alone billing solution helps on-demand application provider deliver affordable solutions to corporate consumers*

SANTA CLARA, Calif. – April 3, 2008 – OpSource<sup>™</sup> today announced that Mumboe, a leading provider of document collaboration software, is the first company to implement OpSource Billing<sup>™</sup> as a stand-alone service. OpSource Billing is an end-to-end subscription management, metering and payment solution available as a stand-alone service as well as an integrated component of OpSource On-Demand<sup>™</sup>. Mumboe uses OpSource Billing to process customer subscriptions and credit card payments for its Web-based application, which helps companies track and manage business agreements with customers, partners and employees.

Mumboe valued OpSource's ability to provide a secure, flexible and easy billing solution, while allowing the company to focus its development resources on core application features. Furthermore, OpSource Billing's ability to process credit card payments provides a quick and easy way for Mumboe to add users and collect revenue online.

Mumboe's CEO Bill Kane said, "OpSource understands Mumboe's core business value. We are very focused on making our application easy to use and affordable for our business customers, and key to our success is the ability to provide a simple, intuitive buying experience. OpSource Billing allows us to do away with complicated invoicing and billing processes, and make it easy for customers to do business with Mumboe."

The Mumboe application offers corporate consumers an easy, affordable alternative to enterprise contract management systems. Using Mumboe, customers can upload agreements and supporting documentation into a secure online repository, share them with authorized users, track important information such as renewal dates and quickly search for specific agreement details. The product uses 256-bit encryption, password protection and offsite backup to keep customer data secure. OpSource Billing provides Mumboe with self-

service product registration and subscription management, as well as automated billing and collections capabilities.

OpSource CEO Treb Ryan said, “We’re very pleased to have Mumboe as our first stand-alone OpSource Billing customer. OpSource Billing will help Mumboe improve cash flow management and enhance its competitiveness in today's dynamic marketplace. We recognize Mumboe’s need for a mission-critical billing functionality, and we are honored to be part of their business growth. While OpSource Billing is also available as part of OpSource On-Demand, our complete Web Operations solution, it’s a perfect fit for companies like Mumboe who are looking specifically for an on-boarding and billing solution.”

### **About OpSource On-Demand**

A comprehensive, award-winning Web Operations solution, OpSource On-Demand enables SaaS and Web companies to quickly and securely deliver their applications and services over the web to consumers and businesses alike. OpSource On-Demand includes:

- Best-in-class, scalable software, hardware and network infrastructure
- [Application management](#) and tuning
- 24x7 customer-branded end-user support
- 100 percent uptime guarantee for infrastructure and applications
- Best practices: SAS 70 Type II audited, HIPAA and PCI DSS compliance and salesforce.com AppExchange and WebEx certifications
- Enterprise services bus enabling easy integration of customer or third-party [Web services](#) that accelerate revenue generation
- Fully integrated PCI DSS-compliant [billing](#) solution, including customer on-boarding, pricing, payment and collections
- Application [analytics](#) that offer insight into the performance and usage of the on-demand application
- The industry’s only Success-Based Pricing<sup>SM</sup>, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase

### **About OpSource**

OpSource delivers Web applications and software-as-a-service for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand, the leading platform for Web application delivery, is defining how Web-based software is delivered. By choosing OpSource as their Web application delivery partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application. OpSource is the only company to offer Success-Based Pricing<sup>SM</sup>, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase.

Headquartered in Santa Clara, CA, OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit [www.opsource.net](http://www.opsource.net).

###

***OpSource, OpSource On-Demand and the OpSource logo are trademarks of OpSource, Inc. Success-Based Pricing is a service mark of OpSource, Inc. All other trademarks and company names mentioned are protected by their respective owners***

### **About Mumboe™**

[Mumboe](#) is an online application that makes it easy for companies to organize and share sensitive legal documents in a secure central location. Delivered over the web as an on-demand application, Mumboe is the easy, affordable alternative to complex enterprise contract management systems. Using Mumboe, organizations can securely create, store, track and share important agreement details anytime, anywhere. Interested customers can sign up for a free Mumboe account and begin using the product immediately, then upgrade as their business needs grow for a low monthly fee. For more information visit [www.mumboe.com](http://www.mumboe.com).