



**OpSource**<sup>™</sup>  
The Business of Web Operations

***For Immediate Release***

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**OpSource Enhances Business Continuity Service  
with OpSource Multisite**

*Eliminating Single Points of Failure is Key to Meet Enterprise Software as a Service  
Application Reliability Requirements*

Santa Clara, Calif., – June 2, 2008 – OpSource<sup>™</sup>, the leader in Web operations, today announced the availability of OpSource Business Continuity with OpSource Multisite. As an integrated component of OpSource On-Demand<sup>™</sup>, OpSource Business Continuity includes OpSource Disaster Recovery, OpSource Storage and now OpSource Multisite. These services ensure on-demand businesses remain up and running in the event of any interruption in service. OpSource Multisite specifically eliminates the danger of single location point of failure and ensures enterprise required application continuity.

Richard Jones, Director of IT for Satuit Technologies, said, “We have established a strong focus and long track record of success in the investment and energy industries since 1994. Given the nature of the industries we serve, we want to take an aggressive approach to ensure we are well-equipped to manage any IT interruptions and restore normal operations quickly and securely. OpSource impressed us with its robust OpSource Disaster Recovery service that reduces risk, cost and complexity more effectively than other disaster recovery solutions.”

OpSource Storage and Disaster Recovery are reliable, secure and affordable services that ensure customer data can be recovered in the event of an interruption of service. However, true business continuity means more than just data recovery. A complete business continuity solution must also include application continuity in order to meet enterprise requirements for application availability. OpSource Multisite solves this problem by eliminating single location points of failure.

OpSource Multisite delivers:

- Elimination of single location points of failure through the use of multiple data centers worldwide. This removes the possibility of a regional disruption impacting application availability. In addition, built-in redundancy means faster recovery time, and a broader geographic presence means better performance for customers targeting nationwide or worldwide markets.
- Multiple production environments with flexible capacity that can scale immediately to meet full customer demand in the case of a regional disruption.
- Secondary sites for staging and application development. Rather than paying for a resource sitting idle and waiting for an interruption in service, SaaS companies can maximize the value of their investment in application continuity by utilizing the additional capacity.

In addition, OpSource Business Continuity includes:

- OpSource Disaster Recovery with offsite data backup, ongoing simulated testing, 24/7 disaster recovery servers support, flexible recovery options, robust service level agreements with efficient RTO (Recovery Time Objective) and RPO (Recovery Point Objective) and aggressive pricing options.
- OpSource Storage, which leverages a full featured SAN and NAS portfolio to support multiple levels of data performance and protection based on an application's and business' requirements.

OpSource CEO Treb Ryan said, "Users demand uninterrupted service and SaaS companies have to deliver it. To meet that need, we have added a full business continuity solution to OpSource On-Demand, our award winning Web operations solution. And we've taken business continuity one step further to add application continuity. For the enterprise world that SaaS companies want to sell into, it's not enough to know their data is secure and recoverable; they also need to know that the applications they are using to run their businesses will be available whenever needed. OpSource Multisite provides that assurance and it will help SaaS companies take that next important step into the enterprise market."

### **About OpSource On-Demand**

A comprehensive, award-winning Web Operations solution, OpSource On-Demand enables SaaS and Web companies to quickly and securely deliver their applications and services over the Web to consumers and businesses alike. OpSource On-Demand includes:

- Best-in-class, scalable software, hardware and network infrastructure
- [Application management](#) and tuning
- 24x7 customer-branded end-user support
- 100 percent uptime guarantee for infrastructure and applications

- Best practices: SAS 70 Type II audited, HIPAA and PCI DSS compliance and salesforce.com AppExchange and WebEx certifications
- Enterprise services bus enabling easy integration of customer or third-party [Web services](#) that accelerate revenue generation
- Fully integrated PCI DSS-compliant [billing](#) solution, including customer on-boarding, pricing, payment and collections
- Application [analytics](#) that offer insight into the performance and usage of the on-demand application
- The industry's only Success-Based Pricing<sup>SM</sup>, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase

### **About OpSource**

OpSource™ delivers software-as-a-service and Web applications for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand™, the leading Web operations solution, is defining how Web-based software is delivered. By choosing OpSource as their Web application delivery partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. Further, by using OpSource Connect™ companies can leverage web services such as OpSource Billing™, OpSource Analytics™ and OpSource End-User Support™ and integrate their applications with other SaaS applications over the Internet as well as with enterprise applications behind the corporate firewall. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application. OpSource is the only company to offer Success-Based Pricing<sup>SM</sup>, a unit-based pricing model that allows businesses to begin with a modest minimum commitment and scale expenses as revenues increase.

Headquartered in Santa Clara, CA, OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit [www.opsource.net](http://www.opsource.net).

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### **About Satuit Technologies, Inc.**

Satuit Technologies, Inc. is a global leader in sales force automation (SFA) and client relationship management (CRM) solutions for the professional investment market. The company's SatuitCRM system was designed to enable asset management and hedge fund companies to increase sales, better serve their clients, master information-intensive business relationships, and reduce costs. With offices in the United States and the United Kingdom, Satuit serves clients in more than a dozen countries as well as every major financial center. For additional information on Satuit Technologies, visit <http://www.satuit.com> or call 781.871.7788.

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