



OpSource[™]
The Business of Web Operations

For Immediate Release

For additional information, please contact:

Richard Dym
OpSource, Inc
408.567.2031
pr@opsource.net

Jonathan Bloom
Citigate Cunningham for OpSource
617.374.4298
jbloom@citigatecunningham.com

OpSource and Nippon Telegraph and Telephone Corporation Enter Into Strategic Partnership to Accelerate Software as a Service Adoption Worldwide

New Service Combines OpSource Application Operations and Business Operations with NTT Managed Hosting and Global IP Network for SaaS Application Delivery

SANTA CLARA, Calif. – November 6, 2008 – OpSource[™] today announced it has entered into a strategic partnership with Nippon Telegraph and Telephone Corporation (NYSE: NTT) that will accelerate the adoption of Software-as-a-Service (SaaS). Initially in the US, OpSource Application Operations and Business Operations services will be offered on top of NTT's managed hosting and global IP network. Subsequently, the companies will offer the combined Web operations solution worldwide. The new service will be sold by both NTT and OpSource.

A comprehensive, award-winning Web operations solution, OpSource On-Demand[™] enables SaaS and Web companies to deliver their applications and services quickly and securely over the Web to consumers and businesses alike. Going far beyond full-featured managed hosting, it includes the application management, compliance and business services that are necessary for on-demand business success.

OpSource On-Demand: Application Operations

- Data management
- Performance management, including multipoint user-experience monitoring
- Application roll out and change management
- Application optimization
- Compliant infrastructure, processes and procedures including: SAS 70 Type II audited, HIPAA and PCI DSS compliance and salesforce.com and WebEx certifications

OpSource On-Demand Business Operations

- OpSource Billing CLM™ - An end-to-end subscription management, metering and payment stand-alone solution, or as part of OpSource On-Demand
- OpSource Connect™ - A Web services infrastructure and integration toolset, for application integration in the "Cloud" and behind the corporate fire-wall
- OpSource End User Support™ - 24x7 customer branded end-user support
- OpSource Analytics™ - A real-time application and customer usage information, and health of business analysis and reporting tool

OpSource CEO Treb Ryan said, "We are very excited to have entered into a partnership with NTT, one of the world's leading telecommunications companies. NTT's managed hosting infrastructure, global IP network, and worldwide reach will allow OpSource to expand its Web operations offering to enterprises in the US and abroad. It is a pleasure to work with NTT, a company that shares our vision of the inevitability of SaaS adoption."

About Nippon Telegraph and Telephone Corporation

Nippon Telegraph and Telephone Corporation, together with its subsidiaries (NTT Group), provide fixed and mobile voice related, IP/packet communications, system integration, and other telecommunications related services. It also engages in the sale of telecommunications equipment, as well as operation of telephone networks in Japan. The company operates through five segments: Regional Communications, Long Distance and International Communications, Mobile Communications, Data Communications, and Other.

The NTT Group has led the development of telecommunications in Japan for more than a century. The major companies that comprise the NTT Group continue to accommodate the emerging needs of the ubiquitous broadband society in the 21st century, while fulfilling their social mission in each business field in an increasingly competitive global market environment.

About OpSource

OpSource™ delivers Software-as-a-Service (SaaS) and Web applications for on-demand companies, with hundreds of applications, millions of users and billions of transactions supported daily. OpSource On-Demand™, the leading Web operations solution, is defining how Web-based software is delivered. By choosing OpSource as their Web operations partner, companies are freed from investing in and managing the complex and costly infrastructure and services necessary to deliver applications over the Web. They can instead focus their resources on developing, marketing and selling their applications and services. Further, by using OpSource Connect™ companies can leverage Web services such as OpSource Billing CLM™, OpSource Analytics™ and OpSource End User Support™ and integrate their applications with other SaaS applications over the Internet as well as with enterprise applications behind the corporate firewall. OpSource On-Demand is suitable for companies at any stage of growth, with any type of on-demand application.

Headquartered in Santa Clara, CA, OpSource has Web application delivery centers in Virginia, London and Bangalore. For more information about OpSource, visit www.opsources.net.

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